



BIKAJI FOODS INTERNATIONAL LIMITED

F 196-199, F 178 & E 188, Bichhwal Industrial Area, Bikaner, Rajasthan, India – 334006

T: +91-151-2250350 | E: cs@bikaji.com | W: www.bikaji.com

CIN: L15499RJ1995PLC010856 | GST No.: 08AAICS1030P1Z5

Ref: BFIL/SEC/2026-27/19

Date: May 21, 2026

To,
Dept of Corporate Services
BSE Limited
Phiroze Jeejeebhoy Towers,
Dalal Street, Fort,
Mumbai 400 001 (Maharashtra)
Scrip Code: 543653

The Listing Department
National Stock Exchange of India Ltd.
Exchange Plaza, C-1, Block G,
Bandra Kurla Complex, Bandra (East),
Mumbai 400 051 (Maharashtra)
Trading Symbol: BIKAJI

Subject: Disclosure pursuant to the requirements of Regulations 30 of the Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015 ("Listing Regulations")

Dear Sir/ Madam,

We hereby inform you that in compliance with the requirements of Regulation 30 of the Listing Regulations, as amended, from time to time, enclosing herewith a copy of the Press Release issued by the Company, in connection with the Audited Standalone and Consolidated Financial Results of the Company for the quarter and financial year ended on March 31, 2026, the content of which is self-explanatory.

In compliance with the Regulation 46 of the Listing Regulations, the aforesaid disclosure will also be hosted on the website of the Company and same can be accessed at www.bikaji.com.

You are kindly requested to take the same on record.

Thanking you

Yours faithfully,
For Bikaji Foods International Limited

Rahul Joshi
Head – Legal and Company Secretary
Membership No.: ACS 33135

Enclosure: As Above



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Press Release – Financial Results for Q4 & FY26

Bikaji Foods International Limited Reports Robust Q4FY26 performance; PAT grew by 39.8 % YoY to INR 560 mn and Revenue rises 18.0 %

- **Q4FY26:** Sales of food products grew by 18.0 % YoY, driven by sustained demand across core categories, continued expansion across markets and improving traction across alternate channels; Gross margin stood at **35.6 %**; EBITDA margin at **12.2 %**
- **Volume growth: 16.1 % YoY**
- **Focus markets** registered growth of **15.0 % YoY**
- **Direct Coverage** increased by approximately **9638 outlets** to reach 3.54 lakh outlets

Gurugram, May 21, 2026: Bikaji Foods International, India's leading ethnic snacks and packaged foods company, today announced its Audited Standalone and Consolidated Financial Results for the quarter and financial year ended March 31, 2026, reporting a robust operational and financial performance driven by sustained momentum across core categories, distribution expansion, premium portfolio growth and continued traction across emerging channels.

Financial Overview

Q4FY26 Financial Performance Summary:

- Revenue from operations grew by 18.0 % YoY to INR 7,209 mn, supported by healthy volume growth and deeper market penetration
- Volume growth stood at 16.1 % YoY
- EBITDA stood at INR 877 mn with EBITDA margin of 12.2 %
- Profit After Tax (PAT) increased by 39.8 % YoY to INR 560 mn
- Earnings per share (EPS) stood at INR 2.25

Q4FY26 Business Segments Review:

- Ethnic Snacks: Revenue grew by 16.1 % YoY; contributed approximately 73.8% of overall revenue
- Packaged Sweets: Revenue grew by 14.4 % YoY
- Western Snacks: Revenue grew by 8.6 % YoY
- Papad: Revenue grew by 11.6 % YoY



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FY26 Financial Performance Summary:

- Revenue from operations increased by 14.4 % YoY to INR 29,939 mn
- EBITDA stood at INR 4,106 mn with EBITDA margin of 13.7 %
- Profit After Tax (PAT) stood at INR 2,544 mn
- Earnings per share (EPS) stood at INR 10.31
- Volume growth for FY26 stood at 9.5 % YoY

FY26 Business Segments Review:

- Ethnic Snacks: Revenue grew by 11.2 % YoY; contributed approximately 68.9% of overall revenue
- Packaged Sweets: Revenue grew by 8.9 % YoY
- Western Snacks: Revenue grew by 6.8 % YoY
- Papad: Revenue grew by 10.9 % YoY



Deepak Agarwal

Managing Director,
Bikaji Foods International Limited.

“The Company delivered a strong fourth quarter, with healthy growth of 18% in Revenue from Operations driven by broad-based, volume-led momentum across the core snacks portfolio. Demand trends remained resilient, supported by steady consumption in staples-led snacking categories, continued formalisation of the unorganised segment, and sustained traction in our focus markets. Growth was well-distributed across Bhujia, Namkeen, Packaged Sweets and Papad, reflecting the strength of our brand franchise and the depth of our regional play. Channel-wise, modern formats – particularly E-commerce and Modern Trade – continued to outpace the broader market, while General Trade delivered steady gains supported by ongoing distribution expansion and improved on-shelf availability.

We also executed two highly successful brand campaigns during the year. “Kya baat hai ji”, our first ever regional campaign focused on Uttar Pradesh featuring Pankaj Tripathi, received an encouraging consumer response and helped



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strengthen regional brand connect. In parallel, the “Bhujia Ho to Bikaji” mega campaign further reinforced Bikaji’s strong association with the bhujia category and witnessed strong consumer engagement across markets.

Gross margin expanded meaningfully on a year-on-year basis, benefiting from a benign input-cost environment and continued focus on operational efficiencies. Operating leverage and a disciplined cost structure translated into robust EBITDA growth and margin expansion, even as we continued to invest behind brand building, innovation and route-to-market. Profit After Tax grew at a strong double-digit pace, reflecting the combined benefits of topline momentum, margin expansion and prudent capital management”

About Bikaji Foods International Ltd. (<https://www.bikaji.com/>)

Bikaji Foods International is the third largest ethnic snacks company in India with an international footprint, selling Indian snacks and sweets and is the second fastest growing company in the Indian organised snacks market. (Source: F&S Report). Shiv Ratan Agarwal launched the Bikaji brand in the year 1993 with an in-depth understanding of Indian tastes and preferences. The company as of March 31, 2026, has operations in 28 states and 7 union territories in India. The company also exports its products to 43 international countries, including North America, Europe, the Middle East, Africa and Asia Pacific. Bikaji Foods' product range includes six principal categories: bhujia, namkeen, packaged sweets, papad, western snacks as well as other snacks which primarily include gift packs (assortment), frozen food, mathri range and cookies.



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For more information contact:

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DISCLAIMER:

Certain statements that are made in the Press Release may be forward-looking statements. Such forward-looking statements are subject to certain risks and uncertainties like significant changes in economic environment in India and overseas, tax laws, inflation, litigation, etc. Actual results might differ substantially from those expressed or implied. Bikaji Foods International Ltd. will not be in any way responsible for any action taken based on such statements and discussions; and undertakes no obligation to publicly update these forward-looking statements to reflect subsequent events or circumstances.