Ref: BFIL/SEC/2026-27/45

Date: August 05, 2026

To,

Dept of Corporate Services
BSE Limited
Phiroze Jeejeebhoy Towers,
Dalal Street, Fort,
Mumbai 400 001 (Maharashtra)
Scrip Code: 543653

The Listing Department
National Stock Exchange of India Ltd.
Exchange Plaza, C-1, Block G,
Bandra Kurla Complex, Bandra (East),
Mumbai 400 051 (Maharashtra)
Trading Symbol: BIKAJI

Subject: Investor Presentation or Communication

Dear Sir/ Madam,

We hereby inform you that in compliance with the applicable requirements of the Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015 ("Listing Regulations"), as amended, from time to time, enclosing herewith a copy of the Investor Presentation or Communication, in connection with the Unaudited Standalone and Consolidated Financial Results of the Company for the quarter ended on June 30, 2026.

In compliance with the Regulation 46 of the Listing Regulations, the aforesaid presentation will also be hosted on the website of the Company and same can be accessed at www.bikaji.com.

You are kindly requested to take the same on record.

Thanking you

Yours faithfully,
***For* Bikaji Foods International Limited**

RAHUL JOSHI
Digitally signed by RAHUL JOSHI
Date: 2026.08.05 20:12:55 +05'30'

Rahul Joshi
Head – Legal and Company Secretary
Membership No.: ACS 33135

Enclosure: As Above

BIKAJI

Bikaji Foods International Limited

Q1 FY27 EARNING PRESENTATION

August 5th, 2026

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DISCLAIMER

This presentation may have certain statements that may be “forward looking” including those relating to general business plans and strategy of Bikaji Foods International Ltd., its outlook and growth prospects. The actual results may differ materially from these forward-looking statements due to several risks and uncertainties which could include future changes or developments in Bikaji Foods International Ltd., the competitive environment, the company’s ability to implement its strategies and initiatives, respond to technological changes as well as sociopolitical, economic and regulatory conditions in India.

All financial data in this presentation is obtained from the unaudited/audited financial statements and the various ratios are calculated based on these data. This presentation does not constitute a prospectus, offering circular or offering memorandum or an offer, invitation or a solicitation of any offer, to purchase or sell, any shares of Bikaji Foods International Ltd. and should not be considered or construed in any manner whatsoever as a recommendation that any person should subscribe for or purchase any of Bikaji Foods International Ltd. shares. None of the projection, expectations, estimates or prospects in this presentation should be construed as a forecast implying any indicative assurance or guarantee of future performance, nor that the assumptions on which such future projects, expectations, estimates or prospects have been prepared are complete or comprehensive .

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Q1FY27 KEY FINANCIAL HIGHLIGHTS

Strong Quarter Performance with

35.7% Gross Margin &

13.5% EBITDA Margin

12.5%

Revenue from operations

INR 7,343 mn

7.7% underlying volume growth

35.7%

Gross Margin

(up 70 bps YoY)

13.5%

EBITDA Margin

(down 130 bps YoY)

2.8%

EBITDA Growth

INR 990 mn

1.6%

PAT Growth

INR 595 mn

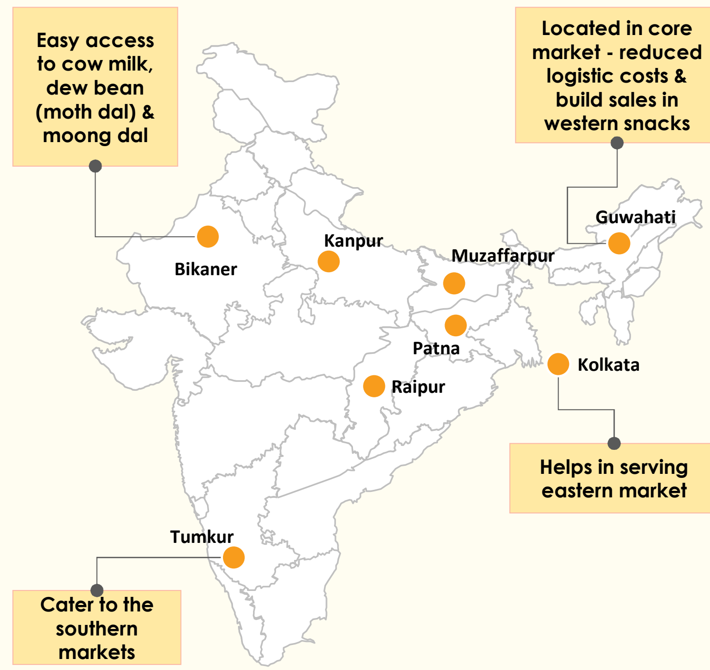
Note: # Growth is calculated on a year-on-year basis

MANUFACTURING FACILITIES

Category wise Installed Capacity

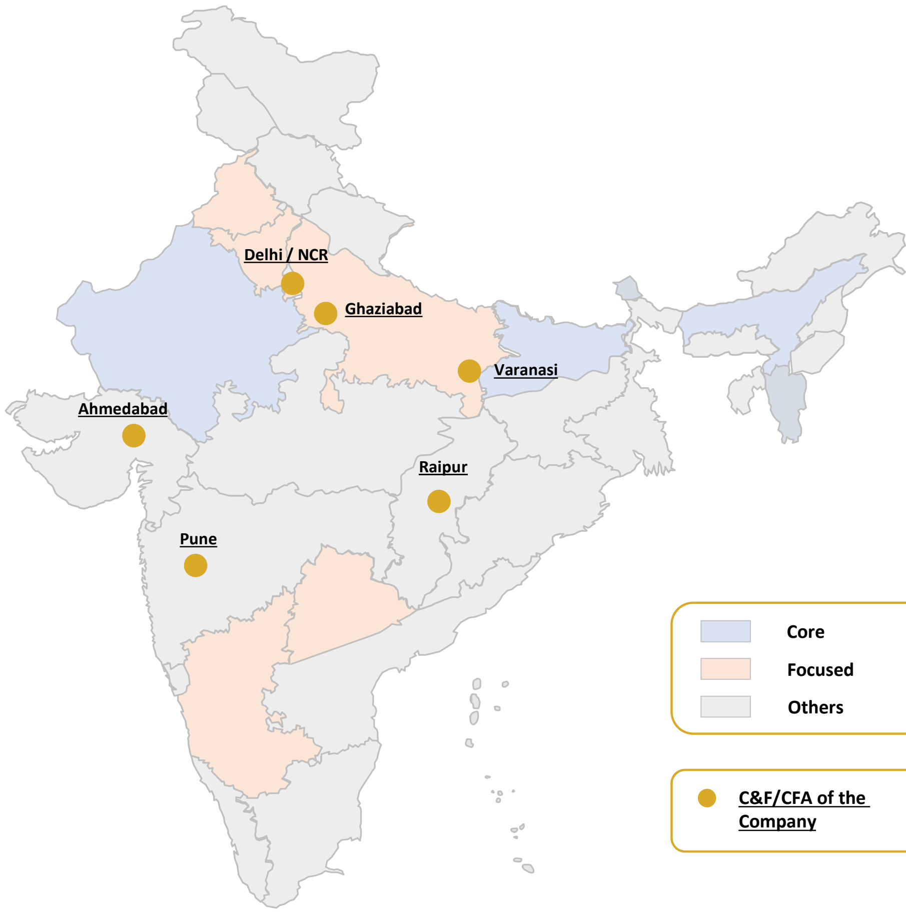
Installed Capacity as of 30th June 2026	
Category	**Capacity** (in metric tones)
Bhujia	57,600
Namkeen	141,540
Packaged Sweets	62,280
Western Snacks	39,300
Papad	11,400
Others	13,200
Total	**325,320**

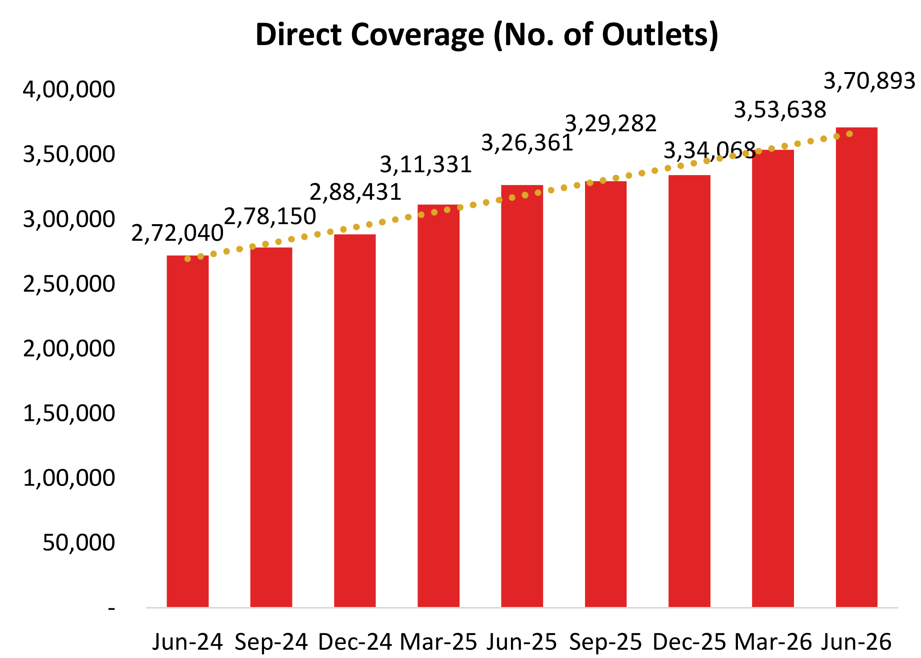
Manufacturing facilities



Strategically located manufacturing facilities

PAN INDIA DISTRIBUTION





Focus on increasing direct reach

Continued focus on direct distribution model

Overall total reach as on 30th June 2026 – 14.46 Lacs outlets

BIKAJI

MARKETING INITIATIVES

Marketing Campaigns

CAMPAIGN CREATIVE — FEAT. PANKAJ TRIPATHI

CINEMA — SUSTAINED HIGH IMPACT VISIBILITY

110+	13	4+	58L+	4.5
Premium Screens	Key Cities	Screenings / Day	Moviegoers Reached	Month Campaign

Featured alongside blockbuster releases — Dhurandhar, Border 2, The Kerala Story 2, Mardaani and other high-footfall titles — delivering premium, high-attention brand exposure across a 4.5-month window.

TVC's were shot with Mr. Bachchan, showcasing our flagship portfolio across family and on-the-go consumption occasions to build a scalable, multi-channel creative ecosystem.

New Brand Campaign with Mr. Bachchan

New Launches

POP / POSM
(point-of-purchase & point-of-sale materials) distributed to the sales team.

Market
Successfully launched a range of 5 western snacks.

E-COMMERCE GROWTH
Launched 10+ products on e-commerce platforms like Blinkit, Zepto, Instamart etc.

Exhibitions

FHA Singapore

Fancy Foods USA

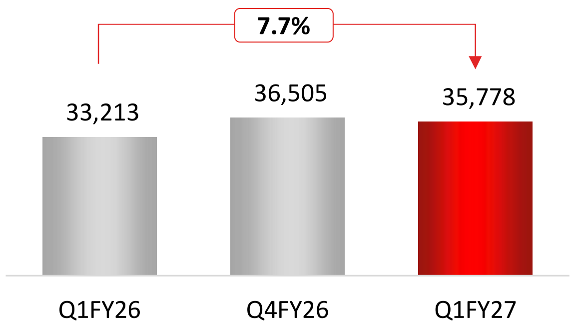
Sweets & Snacks, USA

BUSINESS PERFORMANCE

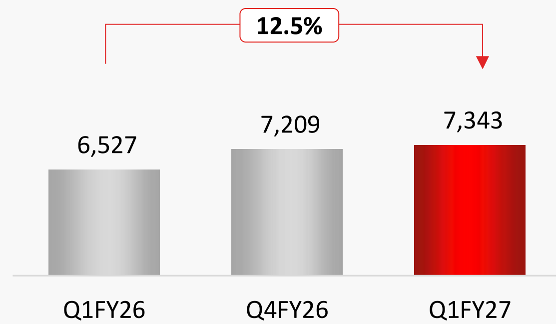
Q1FY27 CORE BUSINESS PERFORMANCE

(INR Mn)

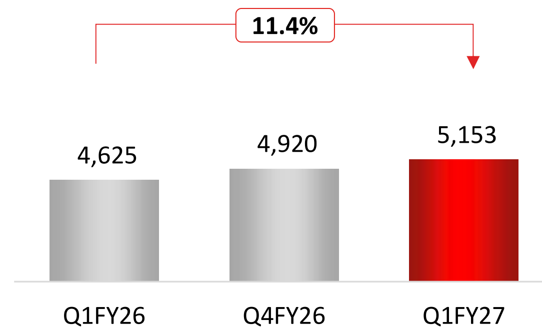
Volume (in tonnes)



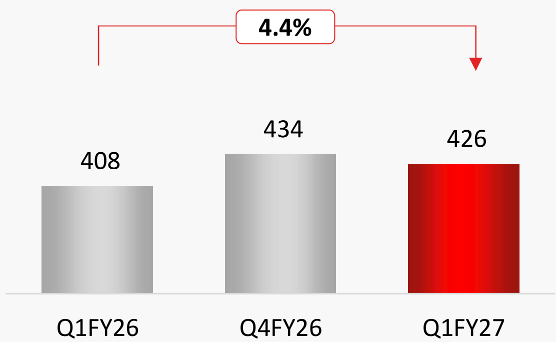
Revenue from Operations



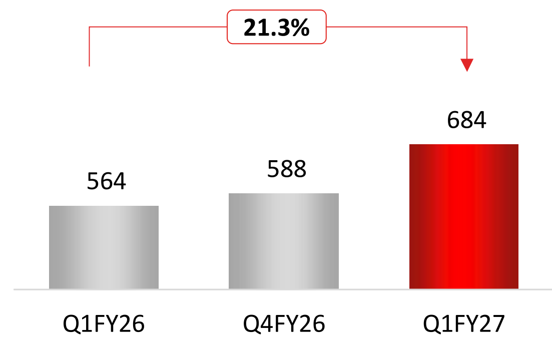
Ethnic Snacks



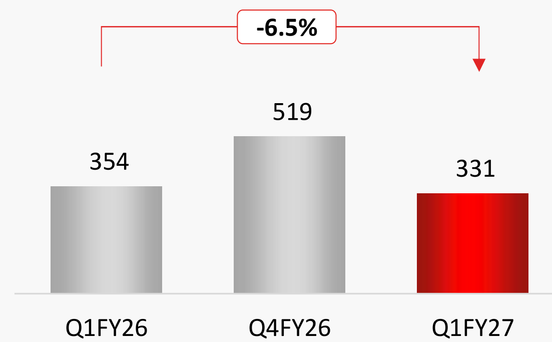
Packaged Sweets



Western Snacks



Papad

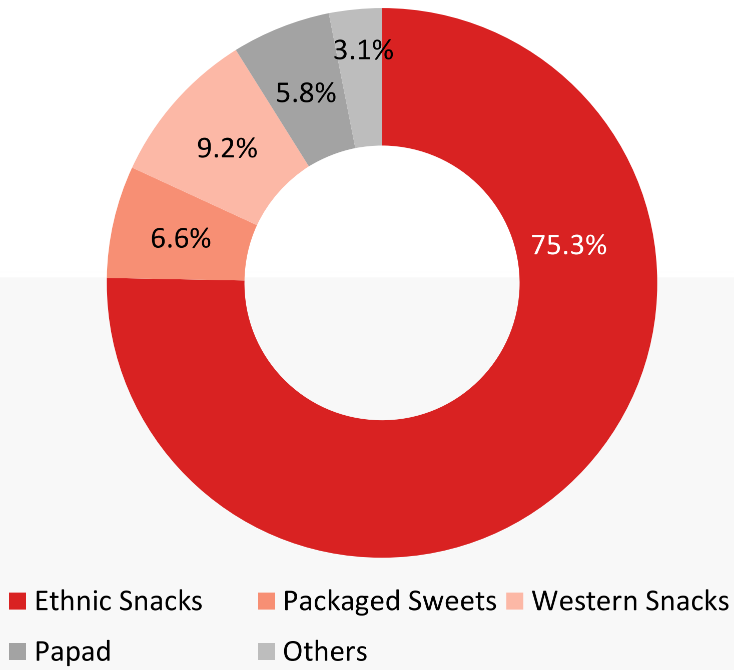


*Note: *Revenue from operations includes sale of raw material, packing materials, PLI Income and service income also which are not included in category wise breakup*

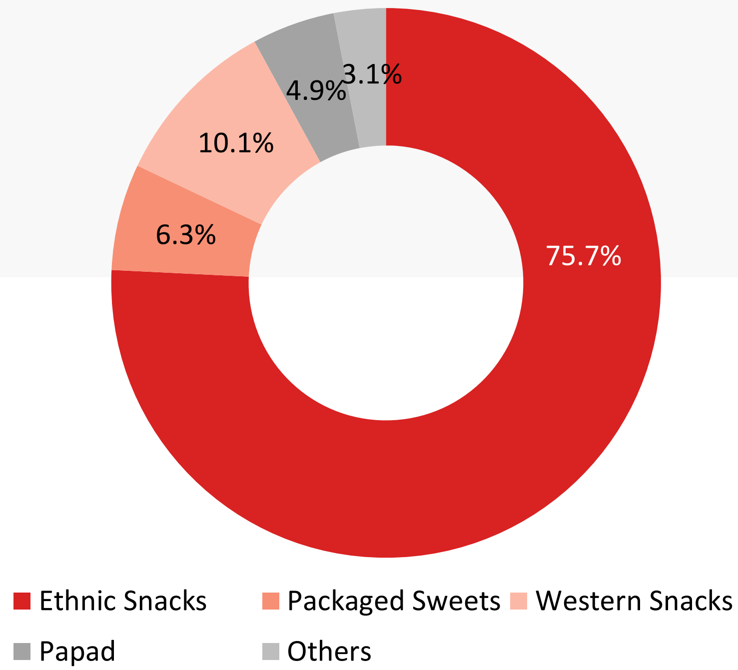
Q1FY27 PRODUCT MIX

(in %)

Q1FY26

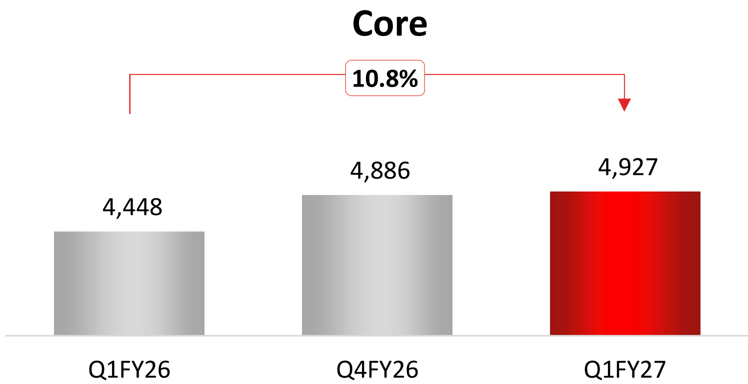


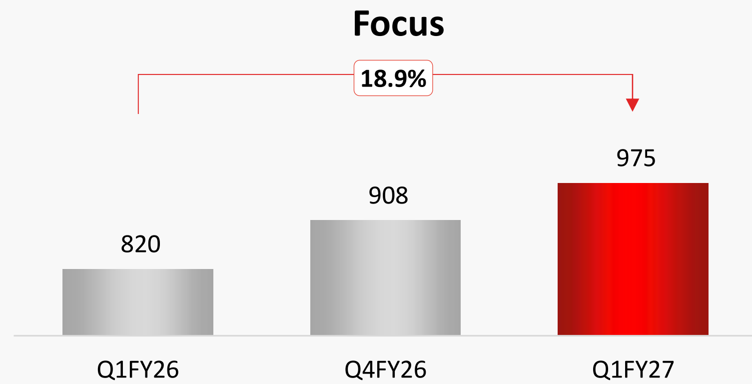
Q1FY27

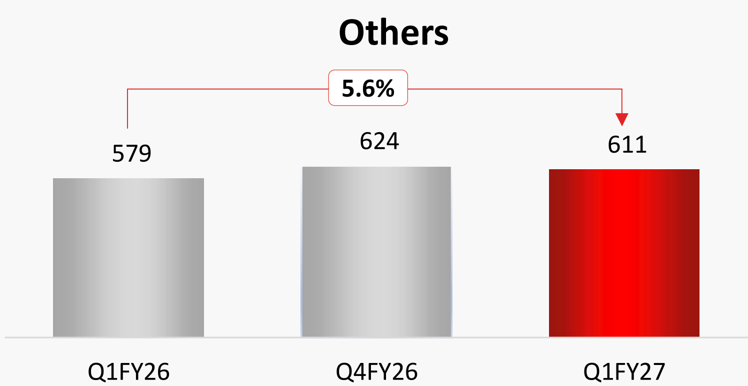


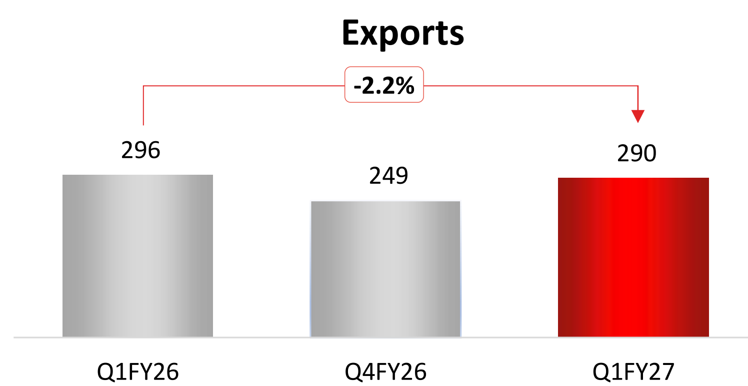
Q1FY27 CORE & FOCUS MARKETS PERFORMANCE

(INR Mn)



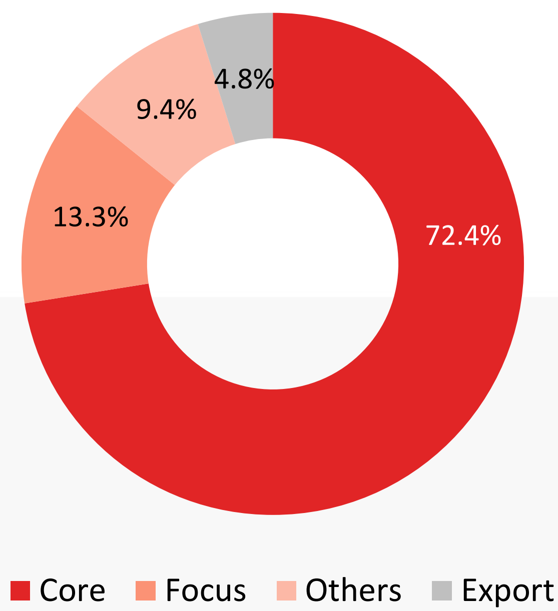




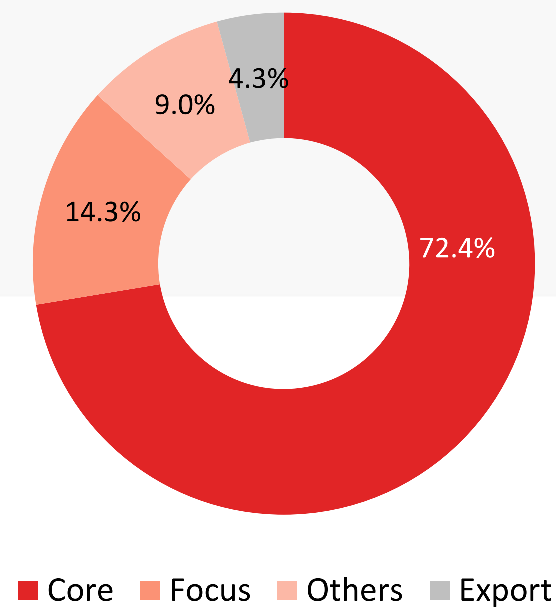


Q1FY27 CORE & FOCUS MARKETS-WISE MIX

Q1FY26



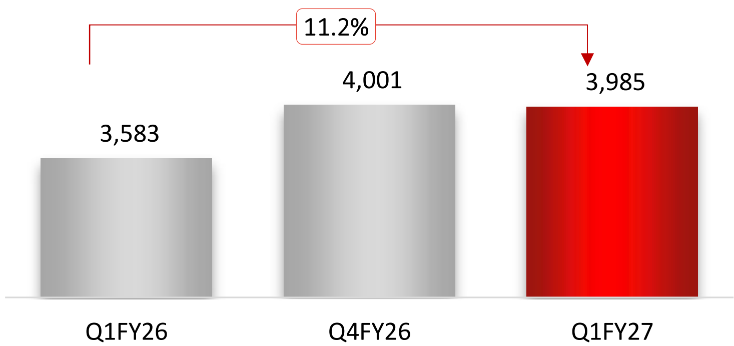
Q1FY27



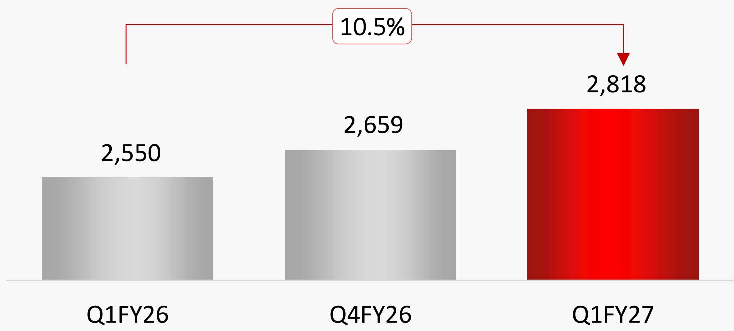
Q1FY27 SKU MIX- MARKET LEADER IN FAMILY PACK SEGMENT

(INR Mn)

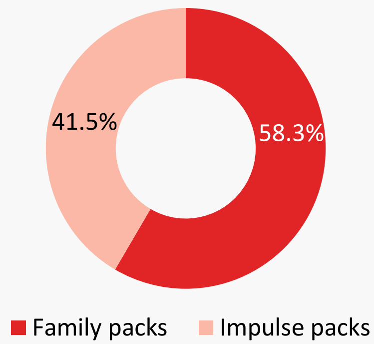
Family Packs



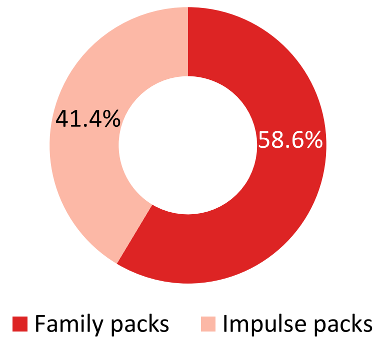
Impulse Packs



Q1FY26



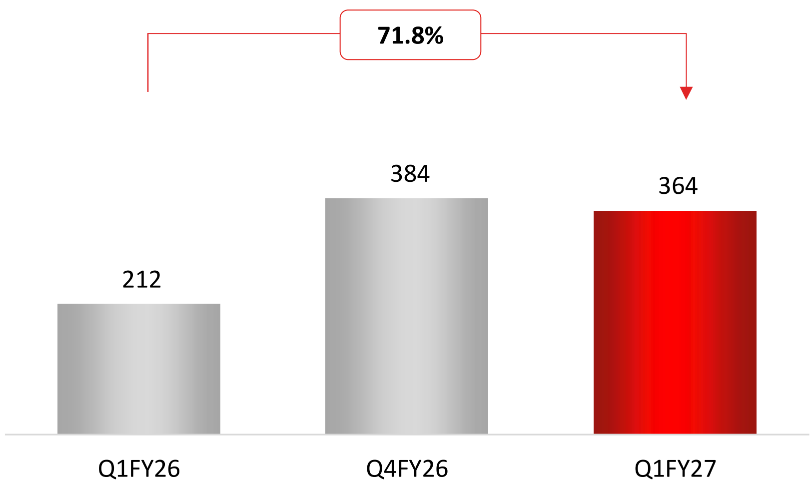
Q1FY27



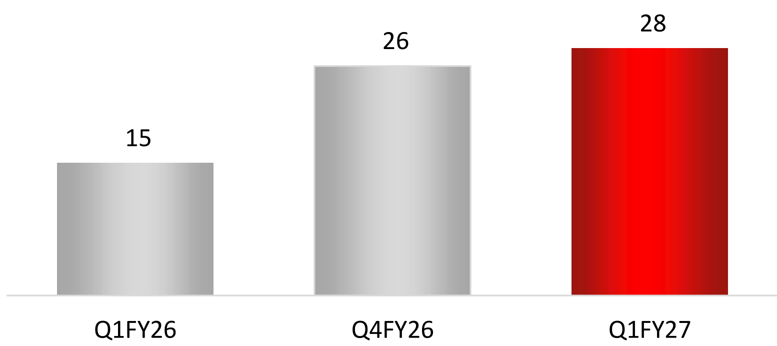
RETAIL BUSINESS PERFORMANCE

(INR Mn)

Revenue from Operations



Store Count



KEY QUARTERLY HIGHLIGHTS/COMMENTARY

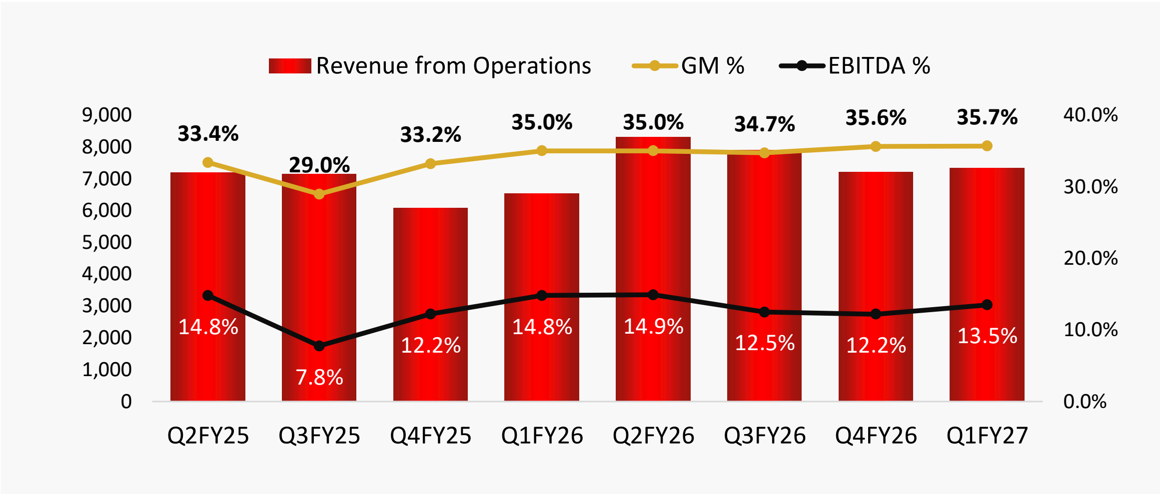
Key Financial Performance

(INR Mn)

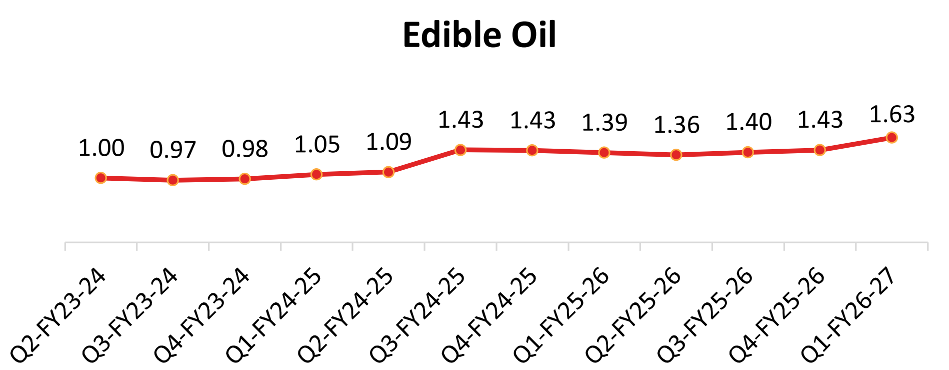
Particulars	Q1 FY27	YoY (%)	QoQ (%)
Total Revenue from Operations	7,343	12.5%	1.9%
EBITDA	990	2.8%	12.8%
PAT	595	1.6%	6.1%

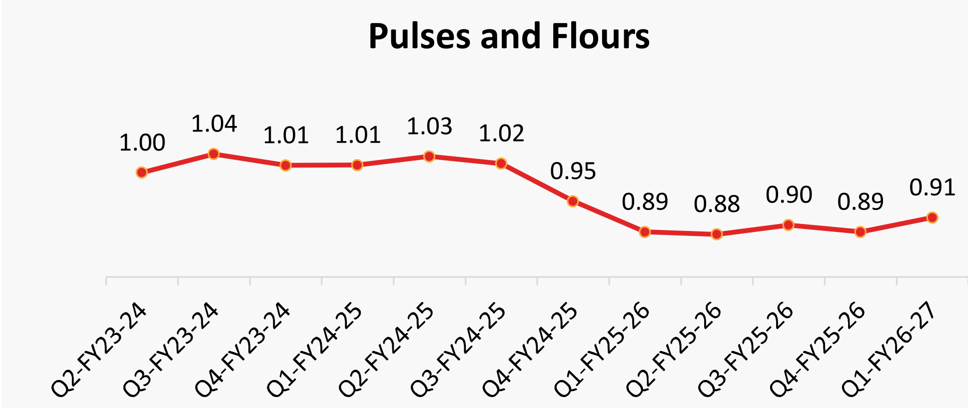
- Delivered overall volume growth of 7.7% and value growth of 12.5% in Q1 YoY
- EBITDA grew by 2.8% with this consolidated EBITDA earned by the Company during Q1FY27 stands out at INR 990 millions
- Gross Margin stands as 35.7% on overall revenue with growth of 70 bps (YoY).

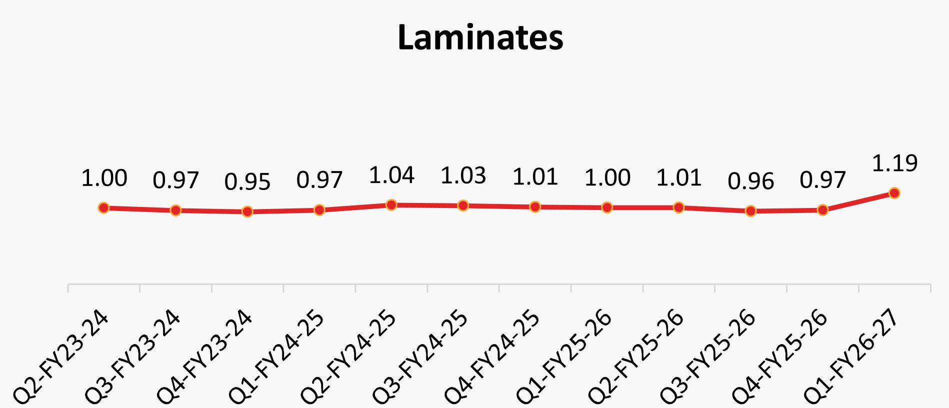
Quarterly Performance

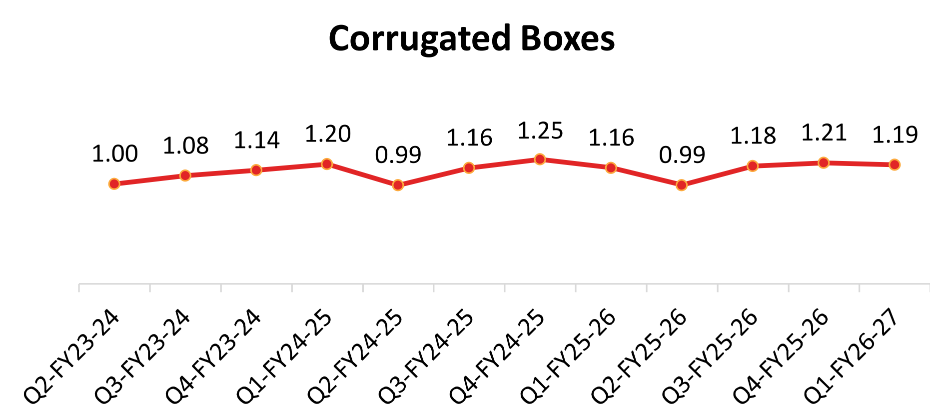


SENSITIVITY IN KEY MATERIAL CATEGORIES







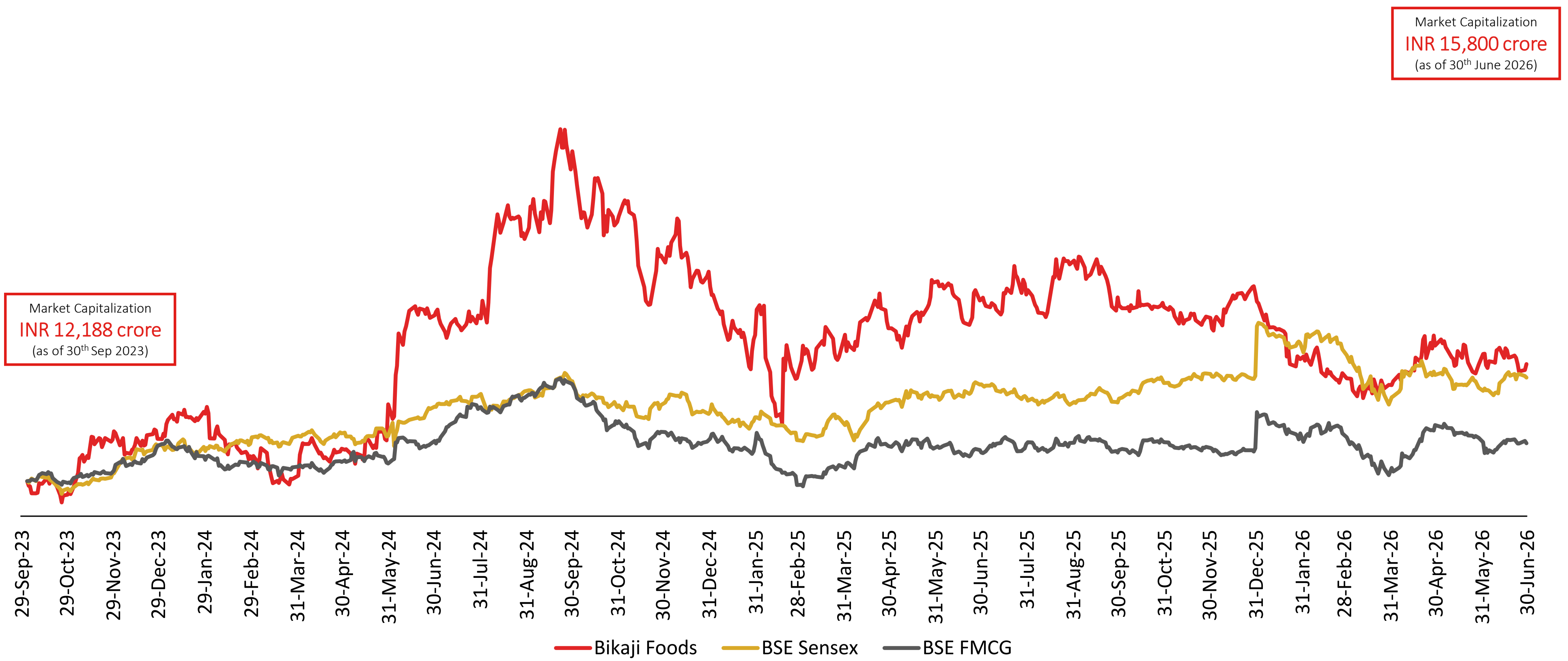


CONSOLIDATED FINANCIAL PERFORMANCE | P&L

(INR Mn)

Particulars	Quarter ended 30th June 2026	Quarter ended 31st March 2026	Quarter ended 30th June 2025	FY26 31st March 2026
Revenue from Operations	7,343	7,209	6,527	29,939
Other Income	131	178	100	514
Total Revenue	7,474	7,386	6,627	30,453
Cost of Goods Sold	4,721	4,644	4,244	19,445
Gross Profit	2,621	2,565	2,282	10,494
Gross Margins (%)	***35.7%***	***35.6%***	***35.0%***	***35.1%***
EBITDA	990	877	963	4,106
EBITDA Margin (%)	***13.5%***	***12.2%***	***14.8%***	***13.7%***
EBIT	728	634	733	3,155
EBIT Margin (%)	9.9%	8.8%	11.2%	10.5%
PAT	595	560	585	2,544
PAT Margin (%)	***8.1%***	***7.8%***	***9.0%***	***8.5%***
EPS (Basic)	2.40	2.25	2.39	10.31

COMPANY SHARE PRICE PERFORMANCE



Bikaji Foods International Ltd.

Rishabh Jain
Email: rishabh@bikaji.com
Prateek Sharma
Email: prateek.sharma@bikaji.com

Registered Office:
F 196 -199, F 178 & E 188 Bichhwal IND. Area,
Bikaner RJ 334006 IN.

Corporate Office:
Plot No.E-558-561, C-569-572, E-573-577,f-585-592
Karni Extension, Riico Industrial Area, Bikaner 334004 RJ IN